

D. Bruce / EO
 ROM: GREG M. MITCHELL
 FAX 201-674-2124



**R. J. Reynolds Tobacco Company
 MARCH VAP PROMOTION**

Account: Thomson Okun

Brand Promotion		Doral Free Stoneware Ashtray w/2 packs	
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Display Packing
 1 ctn Doral FF100s
 1 ctn Doral LT100s
 1 ctn Doral UL100s
 1 ctn Doral LM100s

Allocation (cs)
 1 Doral F100s(12M)
 1 Doral Lt100(12M)
 1 Dor UL100(12M)
 1 Dor LM100(12M)

Displays 26

Date Product Recvd 2/26

Display Assembly (timing) Immediately

Displays Shipped to Retail -procedures required to receive .08 per ctn Category II payment:	Send displays automatically to accounts on attached list week of 3/4/96	Please cross out any account that refuses promotion and return list to RJR
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**Packing and shipping
 payment if packing is
 completed within 2
 weeks** 28.00 per 12M case
 of Live product

**NOTE: VAP PROMOTIONS MAY BE SENT ONLY TO PREVIOUSLY
 AGREED ACCOUNTS (see attached list)**

****Voice mail 800-757-8255 mail box #48795 to request payment before
 sending out displays.**

Note:

- ① Please maintain schedules to prevent overlapping.
- ② Send # of VAP displays indicated to each account on attached VAP list

===== Displayed: 2 of 2 =====

Terr	Rte	Acct	CC	Name	Address	City	St	Zip
122102	999	272992	Z99	HOME LIQUORS	75 SADDLE RIVER ROAD	S HACKENSA	NJ	07606
122102	999	273535	Z99	HOME LIQUORS	410 RIVER ST	HACKENSACK	NJ	07601
122103	450	273196	A12	ADDISON SHOP	268 PARK AVE	RUTHERFORD	NJ	07070
122103	999	272984	Z99	HOME LIQUORS	593 MAIN AVE	PASSAIC	NJ	07055
122104	999	773500	Z99	HOME LIQUORS	480 MARKET ST	NEWARK	NJ	07105
122107	624	540172	A12	BARLETTANOS	95 HARRISON ST	NUTLEY	NJ	07110
122602	045	594148	A12	BIJAL VIJAY K	321 S MICHIGAN AVE	KENILWORTH	NJ	07033
122602	605	274408	A12	PASKOW DRUGS	161 WASHINGTON AVE	ELIZABETH	NJ	07202
122603	008	274345	Z99	HOME LIQUORS	209 MAIN ST	ORANGE	NJ	07050
122603	038	274380	Z99	HOME LIQUORS	1277 SPRINGFIELD AVE	IRVINGTON	NJ	07111
122603	082	274381	Z99	HOME LIQUORS	773 S ORANGEAVE	NEWARK	NJ	07106
122603	152	561851	Z99	HOME LIQUORS	641 SPRINGFIELD AVE	NEWARK	NJ	07103
122603	182	274355	Z99	HOME LIQUORS	927 FRANKLIN AVE	NEWARK	NJ	07107
122603	195	278993	A12	INTERNATIONAL	1070 SPRINGFIELD AVE	IRVINGTON	NJ	07111
122603	239	561848	Z99	HOME LIQUORS	465 ORANGE ST	NEWARK	NJ	07107

NOTE: 'X' Accts to View Detail, 'A' in Top Acct to view all Selected Accts

Command:

Next Function<?>:

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Menu Help Main Print Dload Zoom Top Contr Left Lgoff

===== Displayed: ~~10~~ of ~~10~~ =====

Terr	Rte	Acct	CC	Name	Address	City	St	Zip
122603	360	453881	A24	DIBBS SUNOCO	1734 RT 22 EAST	SCOTCH PLA	NJ	07076
122603	530	642798	A12	LAND OF LIQUO	27 CARTERET ST	BLOOMFIELD	NJ	07003
122603	695	583454	A12	TAVAREZ LIQUO	147 7TH AVE	NEWARK	NJ	07104
122606	610	968509	A12	S&P DELI	456 S BROAD ST	ELIZABETH	NJ	07202
122606	993	400691	Z99	HOME LIQUORS	360 BLOOMFIELD AVE	VERONA	NJ	07044
122606	999	568250	A01	J&K FOOD STOR	1045 N BROAD ST	ELIZABETH	NJ	07208
122607	050	458328	A12	UNIVERSITY NE	310 IRVINGTON AVE	SOUTH ORAN	NJ	07079
122607	117	222561	A12	FOREST HILLS	61 BELLEVILLE AVE	BLOOMFIELD	NJ	07003
122607	132	653023	A12	EXPRESS FOOD	37 CARTERET ST	BLOOMFIELD	NJ	07003
122607	180	051178	A12	S&M MINI MARK	764 CHANCELLOR AVE	IRVINGTON	NJ	07111
122607	295	275107	A04	SCOTLAND ARMS	705 SCOTLAND RD	ORANGE	NJ	07050
122607	380	421965	A12	CAP N CORK LI	1344 STUYVESANT AVE	UNION	NJ	07083
122607	415	222512	A12	ATTIKON MARKE	1181 SPRINGFIELD AVE	IRVINGTON	NJ	07111
122607	425	876803	A04	FERNANDEZ MIN	509 GROVE ST	IRVINGTON	NJ	07111
122607	440	584339	A12	IRVINGTON MIN	130 MYRTLE AVE	IRVINGTON	NJ	07111

NOTE: 'X' Accts to View Detail, 'A' in Top Acct to view all Selected Accts

Command:

Next Function<?>: _____

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Menu Help Main Print Dload Zoom Top Contr Left Lgoff

MESSAGE CONFIRMATION

DATE: 02/19/96 TIME: 15:07

ID: RJ REYNOLDS N. JE

DATE	TIME	TX-TIME	DISTANT STATION ID	NODE	PAGES	RESULT
02/19	15:04	02'18"	2016742124	G3-S	003	OK

51846 8296



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T35 FUSD04N1
PROD CAMLIB

ACCOUNT INFORMATION MANAGEMENT
PARTNERS ACCOUNT MAINTENANCE
PARTNERS 05/01/95 thru 12/31/95

02/09/96 13:24

Acct: 641180 THOMSON OKUN CO., INC.
684 SCOTLAND RD.
ORANGE

NJ 07050

Division : 1226 Offlist:
Parent : 641180 Paying : 641180

Changed : 02/09/96 By : WSACB

Plan: B Category I Approval: Y

Category II Approval: Y

Base End Net

Perf

PAY Group Desc. SOM SOM Chg Cartons Rate Payment

Total RJR 14.5 15.4 0.9 49499 0.12 5,939.88

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
HELP RETRN SPL N ACC NOTES
TOTAL: \$ 5,939.88

51846 8298

T35 FUSD04N1
PROD CAMLIB

ACCOUNT INFORMATION MANAGEMENT
PARTNERS ACCOUNT MAINTENANCE
PARTNERS 05/01/95 thru 12/31/95

02/09/96 13:24

Acct: 641180 THOMSON OKUN CO., INC. Division : 1226 Offlist:
684 SCOTLAND RD. Parent : 641180 Paying : 641180
ORANGE NJ 07050

Plan: B Category I Approval: Y Changed : 02/09/96 By : WSACB
Category II Approval: Y

PAY Group Desc.	Base	End	Net	Perf	Rate	Payment
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Total RJR	14.5	15.4	0.9	49499	0.12	5,939.88
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Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
HELP RETRN SPL N ACC NOTES
TOTAL: \$ 5,939.88

51846 8299